DSMC Press Publications for the Defense Acquisition Workforce



December 1997



The DSMC Press

Defense Systems Management College Fort Belvoir, Virginia 22060-5565 Commercial: (703) 805-3056 DSN: 655-3056

NOTE: New or revised publications will be announced in DSMC's *Program Manager* magazine as they become available.

YOUR ONLINE ACCESS TO ACQUISITION RESEARCH, CONSULTING, INFORMATION, AND COURSE OFFERINGS

Now available on the DSMC Home Page

About DSMC

AcquisitionReform

Acquisition Research Symposium Proceedings

Acquisition Review Quarterly Journal

and Index

Best Practices

Correspondence Courses

David D. Acker Library

DAWIA Requirements

DSMC Division Mission Statements

DSMC Catalog

DSMC Department

Subpages

Educational Information

Executive Institute

Guidebooks

Learning Resource Center

Lessons-Learned

Management Deliberation Center

Military Research Fellows Program

Ongoing Research Projects

Program Manager Magazine and Index

Research Fellows Reports

Research on Ongoing Acquisition

Research (ROAR)

Schedule of Classes

Special Bulletins

Special Publications (e.g., Symposium

Proceedings)

Staff and Faculty Expertise List

Survey Updates and Results

Technical Report Abstracts

Links to Related Sites

ACQ Web (Office of the Under Secretary of Defense for Acquisition and Technology)

AR Net (Acquisition Reform Net)

Best Software Practices

Continuous Acquisition and

Life Cycle Support

Defense Acquisition University (DAU)

DoD Acquisition Deskbook

Defense Technical Information Center (DTIC)

Manufacturing Practices

National Institute for Standards and

Technology (NIST)

DSMC Home Page

The College has its own Home Page on the Internet. Many of the publications listed within this book are available on-line in HTML and/or PDF formats, and more are being added as time permits. To access the DSMC Home Page type:

http://www.dsmc.dsm.mil

DIVISION OF COLLEGE ADMINISTRATION AND SERVICES

The Division of College Administration and Services (DCAS) provides logistical, operational, administrative, and informational services to DSMC.

DSMC Press

The DSMC Press manages the publication process. This includes editing and formatting, designing charts and original art, and preparing files for print or electronic placement on the DSMC Home Page. The Press produces guidebooks, the Program Manager magazine, the refereed ARQ journal, and DSMC Catalog. It also acts as the liaison between DSMC and GPO, the Defense Automated Printing Service, and bulkmailing service.

Commercial: (703) 805-3364

Fax: (703) 805-2917

HOW TO ORDER DSMC PUBLICATIONS

Please note that some publications listed are now available only from DTIC or NTIS. Others are available in limited quantity from the DSMC Distribution Center. The *Acquisition Review Quarterly* is now free to subscribers. Some older publications are still available as general references, but newer publications are your best source of information regarding changes due to major acquisition reform.

Ordering Guidebooks

Current students and government employees can obtain a single copy from the Publications Distribution Center in the basement of building 204, located at the Fort Belvoir campus. Government nonstudent requests must be in writing. Please fax or mail requests to:

DEFENSE SYST MGMT COLLEGE ATTN ASPR 9820 BELVOIR ROAD SUITE 3 FT BELVOIR VA 22060-5565

Fax: (703) 805-3726

Multiple copies requested by government personnel must be purchased through GPO. Nongovernment personnel must purchase one or more copies through GPO. Requests by government organizations for multiple copies will be reviewed by DSMC on a case-by-case basis; a MIPR may be required for reimbursement. Permission to reprint locally may be granted by DSMC to another organization.

Publications described in this brochure are available from one or more "sources" as indicated.

Publications without a stock number are available only through the DSMC Publications Distribution Center.

Defense Technical Information Center

The Defense Technical Information Center (DTIC) sells copies of DSMC publications (on microfiche and hard copy made from microfiche) to government and industry subscribers. Cite the title and appropriate DTIC number and address requests to:

DTIC 8725 JOHN J. KINGMAN ROAD ATTN DTIC BR SUITE 0944 FORT BELVOIR VA 22060-6218

Commercial: (703) 767-8274

DSN: 427-8274

National Technical Information Service

Publications available from DTIC are also available to the general public through NTIS. Use the DTIC ADA number and address requests to:

NTIS 5284 PORT ROYAL ROAD SPRINGFIELD VA 22161

Commercial: (703) 487-4650

Government Printing Office

The U.S. Government Printing Office (GPO) sells a number of DSMC publications through its retail bookstores located in Washington, D.C., and other cities around the country (see page 36). Visit their Home Page at:

http://www.access.gpo/su_docs/
Mail orders may be placed by writing to:

SUPERINTENDENT OF DOCUMENTS US GOVERNMENT PRINTING OFFICE WASHINGTON DC 20404

GPO accepts Mastercard and VISA orders.

Commercial: (202) 512-1800

Fax: (202) 512-2250

Program Manager and the Acquisition Review Quarterly

Both the *Program Manager* (*PM*) and the *Acquisition Review Quarterly* (*ARQ*) are available at no cost to government employees at the address below. Nongovernment personnel must subscribe to *Program Manager* through the Government Printing Office at the address above. The *Acquisition Review Quarterly* is now free to all subscribers at the address below.

DEFENSE SYST MGMT COLLEGE ATTN DSMC PRESS 9820 BELVOIR ROAD SUITE 3 FT BELVOIR VA 22060-5565

PUBLICATIONS CURRENTLY AVAILABLE

Program

Management Guidebooks

(Refer to pages 10-14)

- Acquisition Strategy Guide (1998)
- Congressional Involvement and Relations (1996)
- Glossary of Defense Acquisition Acronyms and Terms (May 1997)*
- Guide for the Management of Multinational Programs (1987)#
- Introduction to Defense Acquisition Management (1996)*
- Joint Logistics Commanders Guidance for Use of Evolutionary Acquisition Strategy to Acquire Weapon Systems (1995)
- Joint Program Management Handbook (1996)*
- Program Manager's Notebook (1997 updates available on DSMC Home Page)*
- Program Manager's Toolkit
- Scheduling Guide for Program Managers (1994)
- Standards and Trade in the 1990s (1993)

Technical

Management Guidebooks

(Refer to pages 15-18)

- Defense Manufacturing Management Guide (1989)
- Logistics Management Guide (1997)
- Mission Critical Computer Resources Management Guide (1990)
- Risk Management Guide (1998)
- Systems Engineering Management (SEM) Guide (1990)#
- Test and Evaluation Management Guide (1997)
- Warranty Handbook (1992)#

Business and

Financial Management Guidebooks

(Refer to pages 19-21)

- Commercial Practices for Defense Acquisition (1992)#
- Effects of a Scale-down in Defense Budgets Volumes I (1993), II (1995), and III (1995)
- Indirect Cost Management Guide (1997)*

Acquisition Law Guidebook

(Refer to page 21)

• Streamlining Defense Acquisition Laws – Executive Summary: Report of the Acquisition Law Advisory Panel to the U.S. Congress (1993)

General Guidebooks

(Refer to pages 22)

- Process Improvement: The DSMC Approach (1995)
- Skill in Communication (1992)#

Military Research Fellows Reports

(Refer to pages 23-26)

- Using Commercial Practices in DoD Acquisition (1989)#
- EUROPE 1992 Catalyst for Change in Defense Acquisition (1990)
- International Cooperation The Next Generation (1991)
- NDI Acquisition An Alternative to "Business As Usual" (1992)#
- Virtual Prototyping Concept to Production (1993)
- Systems Acquisition Manager's Guide for the Use of Models and Simulations (1994)
- Modernization in Lean Times: Modifications and Upgrades (1995)
- Navigating the Digital Environment: A Program Manager's Perspective (1997)*
- A Model for Leading Change: Making Acquisition Reform Work (1997)*

Periodicals

(Refer to pages 27-28)

- Acquisition Review Quarterly refereed journal*
- Program Manager bi-monthly magazine*

Technical Reports

Abstracts only are on the DSMC Home Page (Refer to pages 29-33)

- Acquiring Defense Systems A Quest for the Best (TR 1-93)*
- Acquisition Policy Implications: National Defense Authorization Act for Fiscal Year 1993 and Department of Defense Appropriations Act for Fiscal Year 1993 – Summary and Assessment (TR 2-93)*
- Traditions Die Hard: The Relevance of the Indian Wars to the U.S. Army of the Year 2000 (TR 3-93)*

^{*} DSMC Home Page

- The Impact of the Under Secretary of Defense for Acquisition on Defense Science and Technology - An Organizational Culture Study (TR 1-94)*
- Lessons Learned Working with the Army's Mobile Subscribers Equipment (MSE) Program (TR 2-94)*
- Project Kaizen Review of the Oversight by Congress of DoD Acquisition Programs (TR 3-94)*
- An Abstract Model of Rogue Code Insertion into Radio Frequency Wireless Networks (TR 4-94)*
- The Sociopolitical Aspects of German Industrial Organization (TR 5-94)*
- Environmental Practice in Program Management Offices (TR 1-95)*
- A Study of the Relationship Between Initial Production Articles Used in a System Development Program and the Success of that Program (TR 2-95)*

Defense Acquisition Management

(Refer to page 34)

 Defense Systems Acquisition Management Process Chart (CORP 3000R2, January 1997)

Other Publications

(Refer to page 34)

- DSMC Catalog
- Acquisition Review Quarterly journal*
- Program Manager magazine*

PROGRAM MANAGEMENT GUIDEBOOKS

ACQUISITION STRATEGY GUIDE (3rd Edition, 1998)

In a single source, this Guide outlines the factors that a program manager and the team should consider in structuring, developing, and executing an acquisition strategy. A



process shows the development and execution of the acquisition strategy together with criteria for evaluating a proposed strategy. Two samples of the Acquisition Strategy Report (ASR), in Appendix C, reflect a critical part of the acquisition strategy process.

AVAILABLE MARCH 1998 SOURCES: DSMC GPO – (TBA) DTIC/NTIS – ADA (TBA) DSMC Home Page--PDF

CONGRESSIONAL
INVOLVEMENT AND
RELATIONS
A Guide for
DoD Acquisition
Managers
(1996)

This Guide helps defense acquisition managers obtain the necessary knowledge of congressional in-

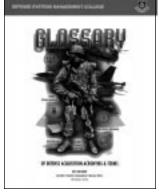


volvement and relations. While it specifically addresses acquisition matters, it also offers across-the-board applications for the acquisition managers and should be useful to all DoD officials. This Guide describes how the organization and structure of Congress work to accomplish two major responsibilities: the legislative process and the oversight function.

SOURCES:

DSMC DTIC/NTIS - ADA 307-048 GPO - 008-020-01396-0 (\$8.00) GLOSSARY OF DEFENSE ACQUISITION ACRONYMS AND TERMS (May 1997)

This glossary contains acronyms, abbreviations, and terms commonly used in the weapon systems acqui-



sition process within the DoD and industry. It is particularly useful for persons outside the service who need a generic, as well as Service-unique, reference.

SOURCES: DSMC DTIC/NTIS – TBA GPO – 008-020-01425-7 (\$14.00) DSMC Home Page--HTML

GUIDE FOR THE MANAGEMENT OF MULTINATIONAL PROGRAMS (1987)

Multinational courses use this Guide while at DSMC. Beyond the classroom, the Guide is a useful desk reference for program and project management offices. Program Managers familiar with the basic concepts, terms, and definitions employed in domestic programs will find this Guide useful. Its purpose is to assist with the multifaceted features of an international acquisition program, both in this country and overseas.

SOURCES: DTIC/NTIS - ADA 191-433

INTRODUCTION TO DEFENSE ACQUISITION MANAGEMENT (1996)

This third edition reflects the DoD 23 February 1991 "5000 series" of directives and instructions, as well as more recent changes. The focus is on acquisition policies and procedures. It includes a section on the Requirements Generation Process, one of the three major decision making support systems the successful program manager needs.

SOURCES:

DSMC DTIC/NTIS – ADA 314-775 GPO – 008-020-01399-4 (\$3.75) DSMC Home Page--PDF

JOINT LOGISTICS
COMMANDERS
GUIDANCE FOR
USE OF
EVOLUTIONARY
ACQUISITION
STRATEGY TO
ACQUIRE WEAPON
SYSTEMS
(1995)



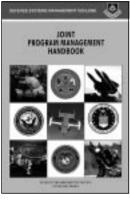
The environment in

which military acquisition occurs has changed substantially since the Joint Logistics Commanders (JLC) Guidance on Evolutionary Acquisition (EA) was first issued. Indeed, the changes are so sweeping that it appears necessary to rethink completely the methodology used to acquire almost all weapon systems. This Guide replaces the previous JLC guidance -Evolutionary Acquisition: An Alternative Strategy for Acquiring Command and Control (C2) Systems published in March 1987. Offering an updated evolutionary acquisition process as a tailored, streamlined acquisition strategy for acquiring weapon systems, the process is consistent with current guidance and can help shorten the time between requirement genesis and weapon systems availability.

SOURCES: DSMC DTIC/NTIS – ADA 296-175 GPO – TBA

JOINT PROGRAM MANAGEMENT HANDBOOK (1996)

This edition updates and replaces the *Joint Logistics Commander's Guide for The Management of JointServices Programs*, 3rd edition, published by DSMC in 1987. This Guide



addresses changes in the joint requirements process and the 1991 and 1992 revisions of the DoD "5000 series" directives and instructions. If you are new to the acquisition process or unfamiliar with changes to the acquisition process that have taken place since 1991, you should use it with the separately published *Introduction to Defense Acquisition Management*, 3rd edition by Joseph Schmoll (DSMC Press, 1996).

SOURCES:

DSMC DTIC/NTIS - ADA 322-062 GPO - 008-020-01405-2 (\$5.50) DSMC Home Page--PDF

PROGRAM MANAGER'S NOTEBOOK AND FACT SHEET UPDATES

Program managers and related functional or staff managers will find this a unique reference tool. It contains a series of fact sheets on the fundamentals of nearly all major facets of program management with references to sources for more detailed information. The Notebook is continually updated on the DSMC Home Page. This allows for posting information that reflects current changes due to acquisition reform.

SOURCE:

Digital updates DSMC Home Page-HTML

PROGRAM MANAGER'S TOOL KIT (1997)

This "Tool Kit" contains a graphic summary of acquisition policies and managerial skills used by DoD program managers. Updated from a version of a "Tool Box" first developed by Mr. Charles Schied of PMC 92-1, it fits a small 3-hole "Day Timer" and contains information from DSMC's Intemediate Systems Acquisition Course and Advanced Program Management Course. This summary is a guide only, and is not a substitute for official policy or guidance.

Source: DSMC Press

SCHEDULING GUIDE FOR PROGRAM MANAGERS (1994)

This introduction to scheduling is for those with some experience in program management, and provides program management



personnel with a basic understanding and familiarity with the newest and most effective scheduling methods in defense systems acquisition. Of particular interest is the effect of scheduling on the planning and controlling defense acquisition program phases. Discussions include scheduling considerations and methods, time management, line-of-balance, and resource leveling.

SOURCES: DSMC DTIC/NTIS – ADA 283-687 GPO – TBA

STANDARDS AND TRADE IN THE 1990s (1993)

This Guide recognizing the importance of standards in the area of military acquisition and cooperation with NATO. It includes important background information on the evolution of standards and conformity assessment in both the United States and Europe, and the genesis of the International Organization for Standardization standards - ISO 9000.

SOURCES: DTIC/NTIS – ADA 264-175

TECHNICAL MANAGEMENT GUIDEBOOKS

DEFENSE MANUFACTURING MANAGEMENT GUIDE (1989)

Program managers and their staffs will find this useful desk reference. This Guide is particularly useful for preparing and executing the production phase of a program. Discussion of manufacturing management includes such topics as manufacturing planning, scheduling, and cost estimating; producibility; manufacturing processes and controls; transitioning from development to production; product assurances; and factories of the future.

SOURCES: DSMC DTIC/NTIS – ADA 214-341

LOGISTICS MANAGEMENT GUIDE (1997)

Concepts and techniques of integrated logistics support (ILS) research, development, and acquisition management are the main themes of this Guide. These themes address the de-



velopment of logistics management in programming, budgeting, and contracting; test and evaluation; program support; and international, non-major, and joint programs. Newcomers and experienced practitioners will benefit from the information.

SOURCES: DSMC DTIC/NTIS – TBA DSMC Home Page--PDF GPO – 008-020-01436 MISSION CRITICAL COMPUTER RESOURCES MANAGEMENT GUIDE (1990)

This Guide belongs to a family of educational guides with a DoD perspective (i.e., non-service particular). DSMC course directors use the information as teaching tools. Program and project management personnel with some familiarity of the acquisition process basic terms and definitions use this Guide as a desk reference.

SOURCES: DSMC DTIC/NTIS – ADA 264-652

RISK MANAGEMENT GUIDE (1998)

This handbook is for seasoned managers, as well as those with little experience accomplishing a quantitative risk assessment of an acquisition program. The



handbook explains what a risk assessment is and why it should be considered; describes various methods for conducting risk assessments; and contains detailed appendices with additional information on techniques, service policies, and centers for research.

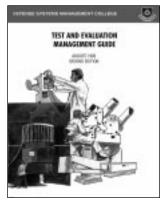
AVAILABLE MARCH 1998 SOURCES: DSMC DTIC/NTIS – ADA (TBA) GPO – TBA DSMC Home Page--PDF SYSTEMS ENGINEERING MANAGEMENT (SEM) GUIDE (1990)

The development of numerous tools and processes is examined, such as defining requirements, configuring, and sizing the system; managing its development; and verifying the capability of design to assist the systems engineer. This Guide compiles many of these tools and provides an overall description of systems engineering and systems engineering management. Program managers familiar with systems engineering management and its role in the overall technical management of a program will find this Guide useful.

SOURCE: DTIC/NTIS - ADA 223-168

TEST AND EVALUATION MANAGEMENT GUIDE (1997)

This Guide is provided as an educational supplement giving a DoD perspective (i.e., non-Service particular). Information in the



guide is used as a teaching tool at DSMC, and as a desk reference for program and project management offices. The basic premise provides insights into managing DoD test and evaluation events within the system's life cycle. Additionally, this guide offers the reader a clearer understanding of the various decision makers within the process, and how and when to plan test and evaluation events.

SOURCES: DSMC DTIC/NTIS - TBA GPO - TBA

WARRANTY HANDBOOK (1992)

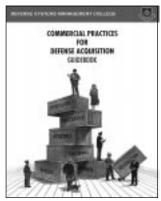
As a reference, this handbook helps military service program managers meet warranty law requirements. It addresses a wide range of topics, from warranty acquisition strategy, to development of terms and conditions, to operational phase coordination. Program managers are reminded that the intent of the Congress is to purchase weapon system warranties that are meaningful and make good business sense. Despite the challenges inherent in development and administration, weapon system warranties can be successful.

SOURCES: DTIC/NTIS - ADA 262-788

BUSINESS AND FINANCIAL GUIDEBOOKS

COMMERCIAL PRACTICES FOR DEFENSE ACQUISITION (1992)

Identifying commercial practices that are useful to the DoD program manager is the premise of this Guide. Information ranges



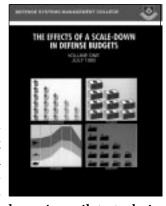
from the effects a specific inhibitor has on a commercial practice of traceability to regulation and public law sources. The entire acquisition workforce will find this a useful reference tool. The information in this Guide is based on a study commissioned by DSMC to study commercial practices.

SOURCES:

DTIC/NTIS - ADA 266-854 GPO - 008-020-01273-4 (\$11.00)

EFFECTS OF A SCALE-DOWN IN DEFENSE BUDGETS VOLUME I (1993)

This is Volume I in a series of three books that compare the effects on U.S. and German industry during defense bud-



get scale-downs. This volume is a pilot study in search for comparative methodologies, using the American Abrams and German Leopard tanks.

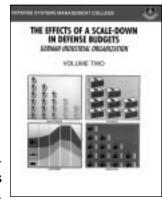
SOURCES:

DSMC

DTIC/NTIS - ADA 285-597

EFFECTS OF A
SCALE-DOWN IN
DEFENSE
BUDGETS:
German Industrial
Organization
VOLUME II
(1995)

Delving into the German infrastructure is the basis of Volume II.

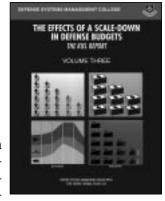


Although some comparisons are made between German and American economic measures and industrial efficiency, the focus is on the German managerial decision making process. German industry contributes its success to the ready availability of a highly educated, skilled, and disciplined labor force. Analyses are made of the industrial structure as viewed within the overall institutional system.

SOURCES: DSMC DTIC/NTIS – ADA 293-579

EFFECTS OF A SCALE-DOWN IN DEFENSE BUDGETS: The Kiel Report VOLUME III (1995)

This third Volume in a series of research efforts compares American and German scale-



down efforts. The Kiel Report highlights various facets of the German industrial structure, along with the underlying factors creating this structure. Moreover it represents the "German view" of these matters.

SOURCES: DSMC DTIC/NTIS – ADA 296-383

INDIRECT COST MANAGEMENT GUIDE (1997)

Management in DoD has become increasingly concerned with broad-based increases in defense contractor indirect cost rates. The major factor is a significant reduction in the business base for most defense contractors because of the declining defense budget. The DoD has undertaken expanded efforts to strengthen monitoring of indirect costs. This guide demystifies what many refer to as the "sea of overhead," and provides a complete overview of indirect cost management.

SOURCES: DSMC DTIC/NTIS - ADA 293-579 DSMC Home Page--PDF GPO - TBA

ACQUISITION LAW GUIDEBOOK

STREAMLINING
DEFENSE
ACQUISITION LAWS EXECUTIVE SUMMARY:
Report of the Acquisition
Law Advisory Panel
to the U.S. Congress
(1993)

This document summarizes the Report of the Department of Defense Acquisition Law Advisory Panel, transmitted 14 January 1993, to the congressional defense committees, as directed by § 800, Public Law 101-510. Entitled Streamlining Defense Acquisition Laws, the Report consisted of over 1,800 pages, reflecting 16 months of intense effort by the Section 800 Panel to fulfill its charter. This monumental study presented the Panel's recommendations on over 600 statutes that were selected for review-each affecting the defense acquisition process in some way. The Panel members recognized the need for an additional publication to highlight their principal findings and recommendations for the diverse and often divergent communities who are important stakeholders in defense and other government procurement matters.

SOURCES: DTIC/NTIS – ADA 264-919

GENERAL GUIDEBOOKS

PROCESS IMPROVEMENT-THE DSMC APPROACH 2nd Edition (1995)

A Guide about how DSMC institutionalizes quality philosophies and practices into the organization. This implies a management system that focuses on the needs and requirements of its customers; has a systems perspective; uses teams to make continual improvement on processes; gets everyone committed to excellence; and has the leadership to align systems, strategies, and people.

SOURCES: DSMC DTIC/NTIS - ADA 300-815

SKILL IN COMMUNICATION (1990)

This concise booklet explains the skills needed for effective communication. Suggestions for presenting plans and ideas and discussing effective writing, as well as efficient listening and reading, are discussed. The book offers helpful insight into nonverbal communication, communication barriers, techniques for conducting successful meetings and communication within the organization.

SOURCES: DTIC/NTIS - ADA 262-900

MILITARY RESEARCH FELLOWS REPORTS

The Military Research Fellows program is an 11-month senior Service, college-level fellowship at the DSMC. Chartered by the Under Secretary of Defense for Acquisition, the program has a dual purpose: first to provide professional military education for three selected officers from the Army, Navy and Air Force; and second to conduct research in a subject of interest to the U.S. acquisition community.

USING COMMERCIAL PRACTICES IN DOD ACQUISITION: A Page from Industry's Playbook (1989)

The report capitalizes on the interest in having DoD "do business like business"; the contacts and knowledge at Harvard Business School; and the strong, functionally diverse DoD acquisition background of the authors. This represents the full research report which includes commercial case studies documented during industry site visits and the Mobile Subscriber Equipment (MSE) U.S. Army acquisition case study.

SOURCES: DTIC/NTIS -ADA 265-694 DSMC Home Page--abstract only

EUROPE 1992 - CATALYST FOR CHANGE IN DEFENSE ACQUISITION (1990)

This report, although external to the U.S. and DoD, discusses the Europe 1992 movement and the possible substantial effects on the U.S. defense acquisition community. The study shows the strong external influence to a U.S. defense acquisition community pre-occupied with internal changes. Internally the acquisition community deals with administrative changes and the defense management review process.

SOURCES: DSMC DTIC/NTIS – ADA 228-710 DSMC Home Page--abstract only

INTERNATIONAL COOPERATION – THE NEXT GENERATION (1991)

This report examines the future of the international program initiation process. National security is a function of military strength and economic strength. U.S. economic strength has weakened in part because of issues arising from the military-industrial complex.

SOURCES: DSMC DTIC/NTIS - ADA 262-875 DSMC Home Page--abstract only

NDI ACQUISITION: AN ALTERNATIVE TO "BUSINESS AS USUAL" (1992)

This is a snapshot of the status of nondevelopmental items (NDI) acquisition activity within DoD as of Spring 1992. After an introduction of NDI acquisition, it explains how it is defined by the Congress and the Services; and finally, describes which legislation and emphasis have supported the concept during the last several years. It addresses how NDI acquisition is different from "business as usual."

SOURCES: DTIC/NTIS - ADA 262-877 DSMC Home Page--abstract only

VIRTUAL PROTOTYPING -CONCEPT TO PRODUCTION (1993)

Virtual prototyping is a computer-based simulation with functional realism comparable to a physical prototype. It maximizes benefits of integrated product teams through scientific data visualization, 3-D drawings, and animated simulations. Rapid multi-discipline communication translates to more robust designs, lower design and manufacturing costs, and compressed cycle time. It facilitates the DoD dualuse thrust because of its electrical transportability, reuse of designs, and ability to rapidly reconfigure systems throughout the engineering design process.

SOURCES: DSMC DTIC/NTIS - ADA 279-287 DSMC Home Page--abstract only GPO - 008-020-01328-5 (\$11.00) SYSTEMS
ACQUISITION
MANAGER'S
GUIDE
FOR THE USE OF
MODELS AND
SIMULATIONS
(1994)

This Report explores current DoD initiatives; policy and guidance;



identification of newly formed organizations in modeling and simulation; a better understanding of how models are developed, applied in simulations, and their value in analysis. A quick reference for applying these tools to weapon systems development, it also offers lessons-learned from current acquisition managers, advice on management practices, points of contact, and how to access modeling and simulations databases.

SOURCES: DSMC DTIC/NTIS - ADA 285-573 GPO - 008-020-01334-0 (\$14.00)

MODERNIZATION IN LEAN TIMES: Modifications and Upgrades (1995)

As the replacement cycle for weapon systems grows and turnover in technology shortens, one answer to maintaining an ef-



fective weapon system is through modifications and upgrades. This report provides pertinent top-level reviews of DoD regulations, policies, and guidance for major weapon systems' modifications and upgrades. Since the Service-levels usually handle modifications and upgrades, the report offers a review of each Service's policies and procedures. In addition, industry, foreign governments, and another government agency provide insight into how they perform the modifications and upgrade process.

SOURCES: DSMC DTIC/NTIS - ADA 298-983 DSMC Home Page--PDF NAVIGATING
THE DIGITAL
ENVIRONMENT:
A Program
Manager's
Perspective
(1997)

This report provides a comprehensive examination of efforts to exploit the digital infor-



mation environment, and its application within Defense acquisition programs. While relevant to the entire acquisition community and industry counterparts, the target audience is DoD Program Managers and their Program Management Offices (PMOs).

SOURCE: DSMC DTIC/NTIS - ADA 322-061 DSMC Home Page--PDF

A MODEL FOR LEADING CHANGE: MAKING ACQUISITION REFORM WORK (1997)

This report identifies a path for the leadership of the Department of Defense Acquisition



Workforce to follow for implementing acquisition reform. A primer for changing organizations, it includes lessons-learned from the perspective of implementing change. The model uses the latest DoD efforts and addresses what DoD can do to change.

SOURCES: DSMC

DTIC/NTIS – TBA DSMC Home Page--PDF GPO – 008-020-01437

PERIODICALS

ACQUISITION REVIEW QUARTERLY

The Acquisition Review Quarterly refereed journal is published for the Defense Acquisition University by the DSMC Press. The ARQ is designed to serve as a bridge of communication between those



who study acquisition management and those who practice it. It treats specific areas in depth for the serious practitioner of defense systems management. Articles fall under the broad topics of lessons-learned, opinions, tutorials, and research. The intent of the *ARQ* is to stimulate debate.

SOURCES:

DSMC DTIC

DSMC Home Page--PDF

Telephone orders:

Commercial: (703) 805-3056

Fax orders:

Commercial: (703) 805-2917

Free Subscriptions/Comments:

DEFENSE SYST MGMT COLLEGE ATTN DSMC PRESS 9820 BELVOIR ROAD SUITE 3 FT BELVOIR VA 22060-5565

PROGRAM MANAGER MAGAZINE

A bimonthly publication produced by the Defense Systems Management College. This periodical transmits information on policies, trends, events, and current thinking affecting



program management and defense systems acquisition to the acquisition workforce.

SOURCES:

DSMC (Government Only) GPO (Nongovernment) DTIC (Nongovernment) - Starting with Jan-Feb 93 issue DSMC Home Page--PDF

LIST ID: PROM MASTER STOCK #708-045-00000-4

Government - No Charge Nongovernment (U.S.) \$14.00/yr. - 6 issues; \$3.50 - single copy

Address mail orders, paid subscriptions, or complaints to:

SUPERINTENDENT OF DOCUMENTS U.S. GOVERNMENT PRINTING OFFICE WASHINGTON, DC 20402-9371

Commercial: (202) 512-1800

TECHNICAL REPORTS

ACQUIRING DEFENSE SYSTEMS -A QUEST FOR THE BEST (TR 1-93)

This report is both a treatise and a reference work. Readers receive as broad a view as possible of the quest for excellence in managing the acquisition defense (and space) systems and equipment since the end of World War II. At that time the challenge to preserve the peace became clear, as did the need to manage successfully our scientific, engineering, and manufacturing endeavors, be they government- or industry-related.

SOURCES: DTIC/NTIS - ADA 270-569 DSMC Home Page--abstract only

ACQUISITION POLICY
IMPLICATIONS:
NATIONAL DEFENSE
AUTHORIZATION ACT
FOR FISCAL YEAR 1993
AND
DEPARTMENT OF DEFENSE
APPROPRIATIONS ACT
FOR FISCAL YEAR 1993 SUMMARY AND ASSESSMENT
(TR 2-93)

This report provides a brief overview of the acquisition policy implications to the Department of Defense Appropriations and Authorizations Act for fiscal year 1993. Mr. C. B. Cochrane, Professor, Acquisition Policy, Defense Systems Management College is the author.

SOURCES: DTIC/NTIS - ADA 273-210 DSMC Home Page--abstract only TRADITIONS DIE HARD: THE RELEVANCE OF THE INDIAN WARS TO THE U.S. ARMY OF THE YEAR 2000 (TR 3-93)

Prediction of near-term events may be possible by observing individual and organizational behavior from past situations; specifically where circumstances and environmental pressures from the two preceding periods are similar to present conditions. Such a possibility appears to exist for the current era of radically reduced military threats and budgets as compared to the era of conflicts with the Western Plain American Indians immediately after the Civil War.

SOURCES DTIC/NTIS - ADA 275-754 DSMC Home Page--abstract only

THE IMPACT OF THE UNDER SECRETARY OF DEFENSE FOR ACQUISITION ON DEFENSE SCIENCE AND TECHNOLOGY - AN ORGANIZATIONAL CULTURE STUDY (TR 1-94)

The capability of a modern, high quality military force depends upon fielded advances in science and technology. This technical report examines the Goldwater-Nichols DoD Reorganization Act of 1986 that altered science, technology, and acquisition leadership relationships in the Office of the Secretary of Defense (OSD). This technical report is a doctoral dissertation presented to the University of Southern California, by Robert A. Warren.

SOURCES: DTIC/NTIS - B 186-631 DSMC Home Page--abstract only LESSONS LEARNED WORKING WITH THE ARMY'S MOBILE SUBSCRIBER EQUIPMENT (MSE) PROGRAM (TR 2-94)

This report is a "lessons learned" on how the GTE interacted with the Army in the Mobile Subscriber Equipment (MSE) program. Written by the former industry program manager of MSE, this report includes a brief explanation on the implementation of the program.

SOURCES: DTIC/NTIS - ADA 284-295 DSMC Home Page--abstract only

PROJECT KAIZEN REVIEW OF THE
OVERSIGHT BY CONGRESS
OF DOD ACQUISITION
PROGRAMS
(TR 3-94)

This project, conducted by Section C of Program Management Course 94-1, reviewed the oversight by Congress of DoD acquisition programs with the aim of continuous improvements. Three teams each developed a learning contract to outline objectives. Team 1 analyzed the pending legislation in the House and Senate concerning acquisition reform to determine potential impacts on DoD. Team 2 examined the recurring formal oversight documentation required by Congress. Team 3 examined the one-time reports required by law and committee language.

SOURCES: DTIC/NTIS - ADA 285-596 DSMC Home Page--abstract only AN ABSTRACT MODEL OF ROGUE CODE INSERTION INTO RADIO FREQUENCY WIRELESS NETWORKS (TR 4-94)

This research model examines the effects of computer viruses upon the program management office. LTC Christopher V. Feudo presented his doctoral dissertation to the School of Engineering and Computer Science, The George Washington University.

SOURCES: DTIC/NTIS - ADA 285-759 DSMC Home Page--abstract only

THE SOCIOPOLITICAL ASPECTS OF GERMAN INDUSTRIAL ORGANIZATION: A MODEL FOR EASTERN EUROPE? (TR 5-94)

Germany's postwar renaissance provides an example of a unique, but successful, adaptation of free market economic theory to a country's specific sociopolitical needs. By promoting a social contract that called for the development of a "social market economy," it pioneered in adapting free market practices to the country's specific needs. The report, by Dr. Edward M. Kaitz, focuses on a brief analysis of the institutional systems underlying German industrial organizations.

SOURCES: DTIC/NTIS -ADA 286-555 DSMC Home Page--abstract only

ENVIRONMENTAL PRACTICE IN PROGRAM MANAGEMENT OFFICES (TR 1-95)

This study analyzes the environmental practice within DoD Program Management Offices. Data and analysis are relative to policy and guidance, organization, reference materials, documentation, funding, contracting actions, technology, training, audits and inspections, and impacts of environmental issues. The researcher, George P. Noble III, used both a sur

vey instrument and an interview process in this project.

SOURCES: DSMC DTIC/NTIS - ADA 290-823 DSMC Home Page--abstract only

A STUDY OF THE
RELATIONSHIP BETWEEN
INITIAL PRODUCTION
TEST ARTICLES USED IN A
SYSTEM DEVELOPMENT
PROGRAM
AND THE
SUCCESS OF
THAT PROGRAM
(TR 2-95)

The principal objective for the research team was the collection of data to determine if there is a relationship between the number of engineering and manufacturing development (EMD) test articles used and the managerial success of the EMD phase of the major system acquisition program. The research team concludes there is a positive correlation between the number of test articles and program success.

SOURCES: DSMC DTIC/NTIS -ADA 296-130 DSMC Home Page--abstract only

THE HISTORY AND SIGNIFICANCE OF MILITARY PACKAGING (TR 1-96)

This work deals with the logistics doctrine of military packaging. Military Packaging came about because military planners overlooked the need to protect material from the storage and transportation stressess first encountered during World War II. These experiences led the War and Navy Departments to maintain cardes of expertise in this emerging technology, and to establish a training school for teaching military packaging materials and processes. This work examine why military packaging exists, and why we need not continue to repeat the lessons of history, over and over, in the name of short-term savings.

SOURCES: DSMC DTIC/NTIS – ADA 307-293

DEFENSE ACQUISITION CHART

DEFENSE SYSTEMS ACQUISITION MANAGEMENT PROCESS CHART (CORP 3000R2) (JANUARY 1997)

The Defense Systems Acquisition Management Process Chart is designed to serve as a road map of functional activities throughout the acquisition life cycle. This chart is based on DoD Executive Summary DoDD Directive 5000.1 and DoD 5000.2-R, both dated 15 March 1996. Due to the large electronic file size, this document is not available on the DSMC Home Page.

SOURCES: DSMC GPO-008-020-01419-2 (\$1.75)

OTHER PUBLICATIONS

DSMC CATALOG

Information contained in the Catalog includes: directions to the campuses, general organizational information, course offerings, applications, and accrediting cross-references.



SOURCES: DSMC Registrar (703) 805-3681 DSMC Home Page--PDF

See the DAU Home Page for an up-to-date schedule of classes:

http://www/acq/osd/mil/dau/

GPO BOOKSTORES & RETAIL SALES BRANCH

MAIN BOOKSTORE

710 North Capital St., N.W. Washington, D.C. 20401 Commercial: (202) 512-1800

Fax: (202) 512-1355

RETAIL SALES OUTLET - LAUREL

8660 Cherry Lane Laurel, MD 20707

Commercial: (301) 953-7974

Fax: (301) 498-8995

ATLANTA BOOKSTORE

First Union Plaza 999 Peachtree St., N.E. Suite 120 Atlanta, GA 30309

Commercial: (404) 347-1900

Fax: (404) 347-1897

BIRMINGHAM BOOKSTORE

O'Neill Building 2021 3rd Avenue North Birmingham, AL 35203 Commercial: (205) 731-1056

Fax: (205) 731-3444

BOSTON BOOKSTORE

Thomas P. O'Neill Federal Building 10 Causeway St., Room 169 Boston, MA 02222

Commercial: (617) 720-4180

Fax: (617) 720-5753

CHICAGO BOOKSTORE

One Congress Center, Suite 124 401 South State Street Chicago, IL 60605

Commercial: (312) 353-5133

Fax: (312) 353-1590

CLEVELAND BOOKSTORE

Room 1653, Federal Building 1240 East 9th Street Cleveland, OH 44199

Commercial: (216) 522-4922

Fax: (216) 522-4714

COLUMBUS BOOKSTORE

Room 207, Federal Building 200 North High Street Columbus, OH 43215

Commercial: (614) 469-6956

Fax: (614) 469-5374

DALLAS BOOKSTORE

Room 1C50, Federal Building 1100 Commerce Street Dallas, TX 75242

Commercial: (214) 767-0076

Fax: (214) 767-3239

DENVER BOOKSTORE

Room 117, Federal Building 1961 Stout Street Denver, CO 80294 Commercial: (303) 844-3964

Fax: (303) 844-4000

DETROIT BOOKSTORE

Suite 160, Federal Building 477 Michigan Avenue Detroit, MI 48226 Commercial: (313) 226-7816

Fax: (313) 226-4698

HOUSTON BOOKSTORE

Texas Crude Building 801 Travis Street Houston, TX 77002 Commercial: (713) 228-1187

Fax: (713) 228-1186

JACKSONVILLE BOOKSTORE

100 West Bay Street Suite 100 Jacksonville, FL 32202

Commercial: (904) 353-0569

Fax: (904) 353-1280

KANSAS CITY BOOKSTORE

#120 Bannister Mall 5600 East Bannister Road Kansas City, MO 64137 Commercial: (816) 767-8225

Fax: (816) 767-8233

LOS ANGELES BOOKSTORE

ARCO Plaza, C-Level 505 South Flower Street Los Angeles, CA 90071

Commercial: (213) 239-9844

Fax: (213) 239-9848

McPHERSON SQUARE BOOKSTORE

1510 "H" Street, N.W. Washington, D.C. 20005 Commercial: (202) 653-5075

Fax: (202) 376-5055

MILWAUKEE BOOKSTORE

The Reuss Federal Plaza 310 W. Wisconsin Avenue Milwaukee, WI 53203 Commercial: (414) 297-1304

Fax: (414) 297-1300

NEW YORK BOOKSTORE

Room 110, Federal Building 26 Federal Plaza New York, NY 10278 Commercial: (212) 264-3825

Fax: (212) 264-9318

PHILADELPHIA BOOKSTORE

Robert Morris Building 100 North 17th Street Philadelphia, PA 19103 Commercial: (215) 636-1900

Fax: (215) 636-1903

PITTSBURGH BOOKSTORE

Room 118, Federal Building 1000 Liberty Avenue Pittsburgh, PA 15222 Commercial: (412) 644-2721

Fax: (412) 644-4547

PORTLAND BOOKSTORE

1305 S.W. First Avenue Portland, OR 97201

Commercial: (503) 221-6217

Fax: (503) 225-0563

PUEBLO BOOKSTORE

Norwest Banks Building 201 W. 8th Street Pueblo, CO 81003

Commercial: (719) 544-3142

Fax: (719) 544-6719

SAN FRANCISCO BOOKSTORE

Marathon Plaza Room 141 303 Second Street San Francisco, CA 94107 Commercial: (415) 512-2770

Fax: (415) 512-2776

SEATTLE BOOKSTORE

Room 194, Federal Building 915 Second Avenue Seattle, WA 98174

Commercial: (206) 553-4270

Fax: (206) 553-6717

YOUR ONLINE ACCESS TO ACQUISITION RESEARCH, CONSULTING, INFORMATION, AND COURSE OFFERINGS

Now available on the **DSMC Home Page**

About DSMC

AcquisitionReform

Acquisition Research Symposium Proceedings

Acquisition Review Quarterly Journal and Index

Best Practices

Correspondence Courses David D. Acker Library

DAWIA Requirements

DSMC Division Mission Statements

DSMC Catalog

DSMC Department

Subpages

Educational Information

Executive Institute

Guidebooks

Learning Resource Center

Lessons-Learned

Management Deliberation Center

Military Research Fellows Program

Ongoing Research Projects

Program Manager Magazine and Index

Research Fellows Reports

Research on Ongoing Acquisition

Research (ROAR)

Schedule of Classes

Special Bulletins

Special Publications (e.g., Symposium

Proceedings)

Staff and Faculty Expertise List

Survey Updates and Results

Technical Report Abstracts

Links to Related Sites

ACQ Web (Office of the Under Secretary of Defense for Acquisition and Technology)

AR Net (Acquisition Reform Net)

Best Software Practices

Continuous Acquisition and

Life Cycle Support

Defense Acquisition University (DAU)

DoD Acquisition Deskbook

Defense Technical Information Center (DTIC)

Manufacturing Practices

National Institute for Standards and

Technology (NIST)



Back to Home Page